



ISM Corporate Program

Leverage knowledge. Drive strategy.



Executive Benefits

- Talent recruitment tools (Career Center)
- Executive publications (Forward Scan)
- Peer networking at ISM events
- Exclusive industry related research

Team Benefits

- ISM Direct Membership* for the entire team
- Free access to online review courses for CPSM® and CPSPD™ certifications
- ISM Mastery Model™, a skill development roadmap
- Hundreds of professional educational tools and resources
- *Inside Supply Management®* magazine

About ISM Members



About ISM Products



Value Proposition

The ISM Corporate Program empowers organizational success by enhancing every team member's personal professional development. The program is part of a comprehensive competency model addressing critical skills for everyone from the first-year buyer to the CPO, delivered in flexible channels that can be adapted to meet the specific needs of the customer. Program members acquire critical skills ranging from category management, strategic sourcing, negotiating, supplier relationship management, contracting and legal aspects of procurement to risk management, strategy development and leadership.

*Don't just succeed in supply chain,
Master it.*

Annual Dues

Company Revenue

(Billions, USD)

Less than \$1.2

\$1.2 or greater

Annual Dues

(USD)

\$10,000

\$20,000

Multiyear Renewal Discounts

Take advantage of discounts by pre-paying your ISM Corporate Program dues. Companies receive a 3 percent discount on total dues when prepaying for two years, and a 5 percent discount when prepaying for three years. All dues (including prepaid dues) are nonrefundable.

CAPS Research

Sponsor Companies with annual revenue greater than US\$1.2 billion will receive special pricing of \$15,000 USD on annual dues for the ISM Corporate Program. For more information, visit www.capsresearch.org.

**ISM has affiliated associations ("affiliates"), which are separately incorporated and unique organizations. Direct Members under the ISM Corporate Program may contact the affiliate office within their geographic location to explore further membership opportunities for an additional fee.*

ISM Corporate Program Participants Include

ABB	Energizer Holdings, Inc.	Pacific Gas & Electric Company
Allegion	EDU	Pfizer Inc.
American Axle	Exelis Inc. Geospatial Systems	PPL Corporation
A.T. Kearney	Fannie Mae	Protiviti Inc.
AT&T	FedEx Express	Rolls-Royce North America
Bechtel Corporation	Fiat Chrysler Automobiles	SABIC
BHP Billiton	Flex	Saudi Aramco
Bio-Rad Laboratories, Inc.	FMC Technologies, Inc.	Shell
Blount International, Inc.	Freeport McMoRan Copper and Gold	Storeroom Solutions Inc
Boeing Company	General Dynamics	Textron Inc.
Bombardier Aerospace	General Motors Company	ThyssenKrupp North America, Inc.
Boston Scientific Corporation	Hitachi America Ltd	Topco Indirect Spend Solutions
BP	Hollister Incorporated	Toro Company
Brunswick Corporation	Honeywell International, Inc.	Toshiba America Inc.
Bunge North America	Intel Corporation	Toyota Industries North America
Calpine Corporation	ITT Corporation	USM, Inc.
Chevron	Johnson & Johnson	United States Postal Service
Curtiss-Wright Corporation	Kaiser Permanente	United States Steel Corporation
Dell Inc.	KLA-Tencor Corporation	Walgreen Company
Dresser-Rand	Martec International	Washington Suburban Sanitary Commission
Duchossois Group, Inc.	Materion Corporation	WestRock
DuPont	Nationwide Mutual Insurance Company	Xerox Corporation
Eaton	Northrop Grumman	

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